



SCENTIA EST LUX

# INTERNATIONAL BUSINESS SCHOOL BOTEVGRAD

## 1. INFORMATION IDENTIFYING THE HOLDER OF THE QUALIFICATION

1.1	Last name XXXXXXXXXXXXXXXX	1.2	First name XXXXXXXXXXXX XXXXXXXXXXX
1.3	Date of birth (dd/mm/yyyy) xx    xxxxxxxxxx    xxxx	1.4	Student identification personal number xxxxxxx

## 2. INFORMATION IDENTIFYING THE QUALIFICATION

2.1	Name of qualification БАКАЛАВЪР ПО ТУРИЗЪМ BAKALAVAR PO TURIZAM BACHELOR OF SCIENCE IN TOURISM	2.2	Main field of study for the qualification National Classifier: code 3. 9. TOURISM  <a href="http://www.minedu.government.bg/opencms/export/sites/mon/left_menu/documents/decree/pms_125-02_klasif_vobr_pr_napr.pdf">http://www.minedu.government.bg/opencms/export/sites/mon/left_menu/documents/decree/pms_125-02_klasif_vobr_pr_napr.pdf</a>
2.3	Name and status of awarding institution (in Bulgarian language) МЕЖДУНАРОДНО ВИСШЕ БИЗНЕС УЧИЛИЩЕ Ботевград MEJDUNARODNO VISSHE BIZNES UCHILISHTE Botevgrad INTERNATIONAL BUSINESS SCHOOL - Botevgrad <a href="http://www.ibsedu.bg">www.ibsedu.bg</a> Private non-profit institution, State recognised, Institutional Accreditation granted by the NATIONAL EVALUATION and ACCREDITATION AGENCY in Bulgaria in 2018. Statute approved by Parliament with a decision on 25 July 2002 <a href="http://www.neaa.government.bg">www.neaa.government.bg</a>	ISCED 1997: code 34. BUSINESS AND ADMINISTRATION	
2.4	Name of institution administering studies (in Bulgarian language) Same as 2.3	2.5	Language of instruction / examination Bulgarian

## 3. INFORMATION ON THE LEVEL OF THE QUALIFICATION

3.1	Level of qualification First Degree (BACHELOR) ISCED 1997: code 5A	3.2	Official length of programme Four Academic Years, Eight semesters, 240 ECTS credits, Full-time study
3.3	Access requirements A Diploma from a secondary school and successful pass of the Academy entrance examinations. Further details: <a href="http://www.ibsedu.bg">www.ibsedu.bg</a>		

## 4. INFORMATION ON THE CONTENTS AND RESULTS GAINED

4.1	Mode of study Full-time Study	4.2	Programme requirements Students must satisfy the program graduation requirements as follows: 4 years of full-time study, training, final state examination. A minimum Cumulative Grade Point Average (G.P.A.) of 3.00/6.00 is required for the award of the qualification. Minimum ECTS – 240. The programme corresponds to the Bulgarian Higher Education Act and the Ordinance on the State Requirements for Acquiring Higher Education. (Decree No.162 / 23.07.2002 of the Council of Ministers of Republic of BULGARIA) <a href="http://www.minedu.government.bg">http://www.minedu.government.bg</a> Further details: <a href="http://www.ibsedu.bg">www.ibsedu.bg</a>
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### Explanatory note

This Diploma Supplement model was developed by the European Commission, Council of Europe and Unesco/CEPES. The purpose of the supplement is to provide sufficient independent data to improve the international 'transparency' and fair academic and professional recognition of qualifications (diplomas, degrees, certificates etc.). It is designed to provide a description of the nature, level, context, content and status of the studies that were pursued and successfully completed by the individual named on the original qualification to which this supplement is appended. It should be free from any value judgements, equivalence statements or suggestions about recognition. Information in all eight sections should be provided. Where information is not provided, an explanation should give the reason why.

More information on Europass: <http://europass.cedefop.europa.eu>

## 4.3 Programme details and the individual grades / marks / credits obtained

## WORKLOAD

№	CODE	COURSE UNITS	DURATION	CONTACT	NATIONAL	ECTS	ECTS
				HOURS	MARKS	GRADE	CREDITS
1	EC101	Microeconomics	1S	30	Good	4.00	C 7
2	CS101	Informatics	1S	30	Good	4.00	C 7
3	TUR102	Introduction to tourism	1S	30	Satisfactory	3.00	D 7
4	COM101	Business communications	1S	30	Excellent	6.00	A 7
5	LAW101	Fundamentals of law	1S	30	Satisfactory	3.00	D 7
6	MTH101	Mathematics	1S	30	Satisfactory	3.00	D 7
7	EC102	Macroeconomics	1S	30	Excellent	6.00	A 7
8	MG101	Fundamentals of management	1S	30	Excellent	6.00	A 7
9	ENG101	English language A1	1S	90	Excellent	6.00	A 8
10	MTH103	Statistics	1S	30	Good	4.00	C 7
11	LAW103	Legislative regulations of tourism	1S	30	Excellent	6.00	A 7
12	SSC102	Psychology	1S	30	Very good	5.00	B 7
13	MK102	Basics of marketing in tourism	1S	30	Good	4.00	C 7
14	SSC301	Philosophy	1S	30	Excellent	6.00	A 7
15	TUR202	Tourist demand	1S	30	Excellent	6.00	A 7
16	TUR201	Tourism planning and development	1S	30	Very good	5.00	B 7
17	TUR203	Intercultural differences	1S	30	Very good	5.00	B 7
18	COM203	Public relations	1S	25	Very good	5.00	B 5
19	TUR204	Impact of tourism	1S	30	Good	4.00	C 7
20	TUR205	Concept development	1S	25	Excellent	6.00	A 5
21	TUR207	Tourist supply	1S	30	Very good	5.00	B 7
22	ENG101	English language A2	1S	90	Excellent	6.00	A 8
23	AC102	Accounting	1S	30	Very good	5.00	B 7
24	FL201	Spanish language 1	1S	80	Very good	5.00	B 8
25	TUR209	Commercial skills	1S	15	Very good	5.00	B 3.5
26	TUR206	Marketing analysis of tourism market	1S	30	Very good	5.00	B 7
27	TUR208	Terrain research of a tourist destination	1S	15	Very good	4.50	B 3.5
28	EC202	Institutions and policies of EU	1S	30	Excellent	6.00	A 7
29	COM301	Business negotiations	1S	30	Excellent	6.00	A 7
30	TUR411	Tour-operator, agency and transport activities	1S	30	Very good	4.50	B 7
31	TUR402	Tourist organizations	1S	30	Very good	4.50	B 7
32	MG206	Management skills	1S	25	Very good	4.50	B 5
33	FIN101	Finance	1S	30	Very good	4.50	B 7
34	TUR412	Geography for travel agents	1S	30	Very good	5.00	B 7
35	TUR413	Information and reservation systems in tourism	1S	30	Very good	4.50	B 7
36	TUR414	Cultural and historical heritage of Bulgaria	1S	25	Very good	4.50	B 5

OVERALL AVERAGE: 1 200 Very good 4.90 B 240

## GRADE

STATE COMPREHENSIVE EXAMINATION IN TOURISM Very good 4.50 B 10

OVERALL AWARD AVERAGE: 1 200 Very good 4.70 B 250

## Grading scheme and grade distribution guidance

NATIONAL GRADE	ECTS GRADE	
Excellent	5.50 ÷ 6.00	A
Very good	4.50 ÷ 5.49	B
Good	3.50 ÷ 4.49	C
Satisfactory	3.00 ÷ 3.49	D
Fail	2.00	F

## Overall classification of the qualification

4.5 N/A

### 5. INFORMATION ON THE FUNCTION OF THE QUALIFICATION

5.1 Access to further study  
Access to the Second Degree (MASTER)

5.2 Professional status  
N/A

### 6. ADDITIONAL INFORMATION

6.1 Additional information  
N/A

6.2 Further information sources  
ECTS Institutional Coordinator  
Assoc. prof. Daniela Georgieva  
Tel.: + 359 (0) 2 907 82 31  
E-mail: [dgeorgieva@ibsedu.bg](mailto:dgeorgieva@ibsedu.bg)  
  
Human Resource Development Centre  
[www.hrdc.bg](http://www.hrdc.bg)  
Europass National Centre  
E-mail: [europass@hrdc.bg](mailto:europass@hrdc.bg)

### 7. CERTIFICATION OF THE SUPPLEMENT

7.1 Date  
xx    xxxxxxxxxx    xxxxx

7.2 Signature  
1. ....

7.3 Capacity  
1. Prof. Georgi Apostolov, PhD  
Rector  
INTERNATIONAL BUSINESS SCHOOL  
Botevgrad

7.4 Official stamp

## 8. INFORMATION ON THE BULGARIAN HIGHER EDUCATION SYSTEM

(prepared by the National ENIC / NARIC centre of the Ministry of Education, Youth and Science)

Holders of diplomas of completed secondary education have the rights to continue their studies without restrictions as to the type of the higher school. Admission to higher school is based on successfully passed entrance examinations. The type and the number of these examinations are defined by the higher schools and are closely related to their profile.

The requirements for student admission, depending on the type of the higher school and the given speciality, comprise written competitive examinations (one or more), tests (with different volume and structure) and a diploma of completed secondary education. The autonomy of the higher schools gives them the rights to define on annual basis the admission requirements. The admission procedure for each speciality is defined on annual basis and made public in the Guide of respective higher school.

The system of higher education provides training after completed secondary education and comprises the following degrees:

**8.1. BACHELOR'S EDUCATIONAL AND QUALIFICATION DEGREE.** According to the curriculum the acquisition of that degree requires:

- minimum 180 credits with a duration of the studies of at least three years leading to the Professional Bachelor in...degree;
- minimum 240 credits with a duration of at least four years leading to the Bachelor's degree.

**8.2 MASTER'S EDUCATIONAL AND QUALIFICATION DEGREE.** The requirements for the acquisition are as follows:

- minimum 300 credits according to the curriculum with a duration of the studies of at least five years;
- minimum 120 credits for holders of Professional Bachelor in ... degree
- minimum 60 credits for holders of Bachelor's degree.

Colleges organize training for the acquisition of the Professional Bachelor in ... educational and qualification degree that provides specialized vocational training in the respective professional sectors and specialities.

Holders of the Professional Bachelor in ... educational and qualification degree can continue their training for the Master's educational and qualification degree only in the same professional sector in compliance with the terms and conditions laid down in the Rules of the higher school or in the State Requirements.

Studies for Bachelor's degree organized in compliance with the curriculum provide multi – profiled training or specialized vocational training in professional sectors and specialities. Studies for Master's degree provide profound fundamental training combined with profile – oriented training within a given speciality.

**8.3. STUDIES FOR DOCTOR'S EDUCATIONAL AND SCIENTIFIC DEGREE** are carried out in scientific specialities.

Diplomas for completed degree are issued upon the successful completion of all duties included in the curriculum, irrespective of the calendar duration of studies.”

